



**ON-SITE SALES AGENT: Pacific Lifestyle Homes**-- a growing Pacific NW homebuilder-- seeks **On-Site Sales Agents** for our beautiful new communities in **Vancouver, WA**. **Sales experience with new home construction is preferred but not required**. Training is provided.

Our work environment is team-oriented, supportive and customer-centered. PLH employees take great pride in their work and have a genuine enthusiasm for seeing customers' dreams realized. Please see our website for additional information: [www.pacificlifestylehomes.com](http://www.pacificlifestylehomes.com)

The On-Site Sales Agent is responsible for selling new homes to achieve Company sales goals by creating a professional, positive customer experience. If you are personable with outstanding communication, problem solving and sales/closing skills, we want to hear from you! **Compensation package includes base plus commission and benefits. This position is also eligible for profit sharing.**

Our ideal candidate enjoys a challenge and thrives on making positive contributions to Company strategic goals while exemplifying our core values including: Integrity, Respect, Teamwork, Accountability, Candor and Humility. PLH Sales opportunities are open due to continued Company growth.

**Responsibilities include:**

- Showing homes to prospective homebuyers.
- Closing sales for new homes to meet or exceed Company goals.
- Maintaining a positive customer experience by setting accurate expectations and educating customers on the home building/buying process.
- Anticipating and resolving any questions regarding the homebuilding process.
- Following up and communicating with homebuyers in a timely, proactive manner.
- Coordinating construction buyer paperwork for timely start of new homes.
- Reaching out to Realtor/Broker community to help create Outside Realtor generated sales.
- Utilizing contact management software.
- Maintaining office and community appearance.
- Handling multiple priorities effectively.

**Desired Knowledge, Skills and Abilities:**

- Minimum 3-5 years of sales experience; new residential sales in a community environment is preferred but not required
- Associate's degree or above in communication, business or other applicable field; or high school diploma with equivalent experience in sales
- Active Washington real estate license or ability to obtain
- Exceptional communication skills
- Excellent teamwork/collaboration skills
- Highly motivated and results-oriented; eager to take on new challenges
- Responsible and professional with strong work ethic, integrity, and reliability
- Ability to organize, coordinate, multi-task and complete work accurately while meeting deadlines
- Solves problems in a creative, empathetic, confident fashion while keeping Company interests in mind
- Responsive to customer questions and concerns
- Develops positive business relationships with the public/prospective buyers, homebuyers and lenders
- Completes contracts, reports and other required documentation in a timely manner.
- Continuous learner; demonstrates desire and ability to gain product, company and sales process knowledge
- Proficient in use of computer software to include Word, Excel, Outlook, CMS and database management

Reference check, background check and a pre-employment drug screen may be required as part of our hiring process.

For consideration, please forward:

1) \*A completed Career History Form (Application) found at the following link: <https://ts.tgsnapshot.com/signup.cfm?DL=2640>

**\*Please note--to be considered, the Career History Form must be completed.** You may need to copy and paste the link into your web browser.

2) Upload your résumé and cover letter including compensation requirements.

If you have questions about the application process, inquire via email with our recruiter by replying to this posting. [Sales@TJandassociates.com](mailto:Sales@TJandassociates.com)

We are proud to be an Equal Opportunity Employer.